

2022.05

# TOGETHER, FOR A DIGITAL FUTURE





## Digitalization: The Road Ahead

1980s

The Age of Information

Data & Process Management

The Age of Digital Transformation

Decision Supported by Real-time Data

2020s

The Age of Artificial Intelligence

Real-time Autonomy

2050s

The Age of Low-carbon Economy

High Efficiency
Resource Integration





## Digitalization is Recreating Real World



New Value





## Technology Innovation Driving Digital Transformation

#### Scenario-based Digitalization

Public Sector, Education, Healthcare, etc.

#### Efficiency-driven Transformation

Lower Costs, Higher Efficiency, Environment-friendly

#### Future-oriented Innovation

Adaptable organization, flexible business, Al engagement

Technical Innovation

#### Cloud & Al

Virtualization, Big Data, Security and Orchestrator

#### Intelligent Connecting

IoT, SASE, Wi-Fi, 5G, Silicon Photonics

#### Intelligent Computing

High-performance Computing, Flexible Computing, Edge Computing

Digital Transformation





#### 2022 H3C International Market Strategies

#### Ecosystem

Edge-to-Cloud Products & Solutions

85 Million Online Equipment

18 Years Global Enterprise Market Expertise

Partner-first & Customer-first

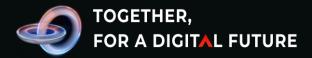
Synergy Working

Innovative Education

Efficient Healthcare

Reliable Public Service

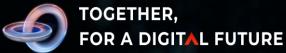
Scenarios-based Solutions





## Together to Build An Open and Blooming Ecosystem







## Working Together



135+ Countries & Regions

50+
Joint Marketing Events

| / Representative Offices

1400 + hours
Trainings & Courses

1000+ Partners 800+ Certified Talents





#### Winning Together

Achievement with partners

Switch

17.9%

WLAN

33.7%

Router

33.7%

One of the Fastest Growing Digital Infrastructure Providers

Source: IDC





## Blooming Together

H3ClubIndividual Rewards

Career Achievement New Breakthrough

- First-win Program
- Win-back & Trade-in Program

Business Growth

Acceleration Program





Together, Explore Scenario-based Solutions

TOGETHER,
FOR A DIGITAL FUTURE







Climate Change







#### Individuals, Business and Public Sectors are Impacted



Low-carbon Manufacturing Innovative Education

Reliable Public Service

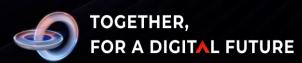
Green Energy

Resilient Enterprises

Pandemic

Climate Change

Sustainable Development





#### 2022 H3C International Key Digital Solutions

Redefine the Future of Work

> Synergy Working

> > China

Winter Olympic
Games

Unlocking Knowledge for A Promising Future

Innovative Education

Malaysia

Universiti Tunku Abdul Rahman (UTAR) Enabling Trustworthy Medical Services

Efficient Healthcare

Japan

Medical Corporation Sapporo Heart Center, Sapporo Cardio Vascular Clinic Exploring the Infinity of Smart Cities

Reliable Public Service

Pakistan

National Information Technology Board





The Next, An Intelligent & Green World Ahead

The Age of Intelligence

Engaging Al Technologies

For A Better Life

TOGETHER,
FOR A DIGITAL FUTURE

The Age of

Low-carbon

Science, The Endless-frontier

For A Green World



## THANKS

TOGETHER,
FOR A DIGITAL FUTURE